

OEM Solutions



OEM Solutions from Synapsys

Synapsys Solutions offers a range of OEM solutions which include, hardware for integration and connectivity, software for Billing and Energy Building Information, as well as being Trend Controls' primary OEM provider.

We work hard with our OEM partners to ensure that the solutions we supply allow them to develop a highly differentiated product, whilst ensuring its cost competitiveness, ease of use and maintenance.

In addition to supplying standard solutions, we also have extensive experience of developing bespoke controls solutions for manufacturers, with full technical and engineering support.

When you choose to partner with us, you can be assured of the full support of Synapsys. With you, our commercial team will develop both the technical and commercial concepts, which go very much "hand in hand". This is then delivered by our applications engineers, all highly skilled in controls and communications and for new technology, our R&D team. This is an iterative process until the product is ready for launch, during which, if required we can assist with the training of your sales team and engineers.



SIP and SIP+ hardware OEM solutions

Our versatile and proven SIP and SIP+ hardware solutions are used in many OEM applications by a diverse range of companies. Our expertise and products are trusted to provide our OEM partners with the solutions they require, enabling them to enhance their own product offerings.

Some of the applications in which our OEM products are deployed include

- Air conditioning connectivity to BACnet systems
- Lighting systems interfaced back to BACnet systems
- Underfloor heating systems interfaced to a Trend BMS
- Wireless sensor systems interfaced back to Trend or BACnet BMS



SIP Software OEM solutions

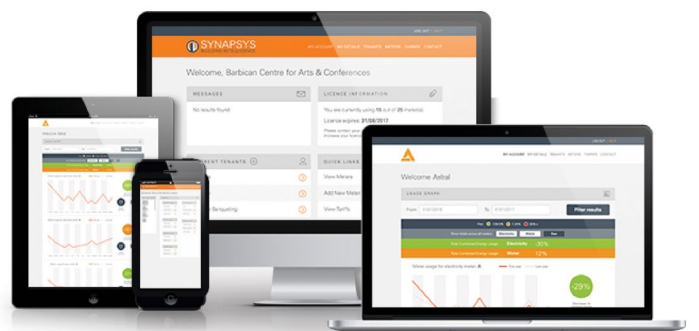
All of our software solutions are designed to be easy to deploy and use, as well as being customisable for our OEM partners.

Currently we offer two cloud based software solutions

- SIPBilling2 - Tenant billing and Energy apportionment
- SIPInsight - Energy Building Information software

Both of these software solutions can be branded to suit an OEM partner to give the system the look and feel they require.

Full support, maintenance and updates are still handled by Synapsys. This allows the OEM partner to offer their customers a solution to meet their needs, without the headache of managing a whole new system themselves.



Synapsys Trend OEM controls solutions

As Trend's UK OEM agents, Synapsys has many years' experience in providing OEM and packaged controls solutions for an extensive range of essential plant, including

- Data centre CRAC control units
- HVAC
- Ground source heat pumps
- Biomass boilers
- Fan coil units
- Air handling units

Factory-fitted controllers give customers the best of both worlds – Peace of mind that the equipment will provide the control they require, reduced on-site installation and commissioning costs as well as

- Flexibility
- Easy integration
- Quality assured control
- Simpler to install
- Simpler to maintain
- Energy savings
- Manufacturer approved control
- Open protocol

In addition to supplying standard solutions, we also have extensive experience of developing bespoke controls solutions for manufacturers, with full technical and engineering support.



For more information about Synapsys and our product range please visit www.synapsys-solutions.com.

Alternatively to speak with one of our team in more detail or to arrange a demonstration of our products and solutions, please contact us on **01444 246 128** and we will be happy to discuss your requirements.

© 2018, Synapsys Solutions Ltd, All rights reserved.

Synapsys Solutions Ltd
No. 1 Woodlands Court, Albert Drive,
Burgess Hill, West Sussex, RH15 9TN

T: 01444 246 128
E: enquiries@synapsys-solutions.com
W. www.synapsys-solutions.com

 **SYNAPSYS**
BUILDING INTELLIGENCE